TOPHER CYLL

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LOOKING TO

Grow revenue, solve problems, recruit teams, manage engineers, and develop software.

OVERVIEW

Languages	C, Go, Java, Javascript, Python, Ruby, SQL. Experience with many others.
Tools	AWS, Emacs, Git, Kafka, Linux, MySQL, PostgreSQL, Redis, Redshift, Ruby on Rails.
Author	Practical Ruby Projects: Ideas for the Eclectic Programmer (Apress, 2008).
Startups	Recruiting engineering teams, minimum viable products, A/B testing, opportunity estimation, funnel optimization, BI.
Topics	Scaling, microservices, web dev, big data, networking, programming languages.
Fun	Forth implementation (slightly buggy ;-) for DCPU-16 virtual processor using custom macro assembler in Ruby. Resolution independent HTML5 Android game using PhoneGap.

EDUCATION

Williams College – B.S. in Computer Science (2000 - 2004)

EXPERIENCE

Cognius - CTO, Co-founder (Feb 2013 - Present)

- Founded Cognius as incubated spin-out from Cogo Labs.
- Grew revenue from \$0 to TTM \$10+MM, with multiple 2X growths directly attributed to engineering.
- Recruited our nine-member engineering department from scratch.
- Promoted hires internally to VP of Eng, Director of Eng, Lead Engineer, and Principal Engineer roles.
- Developed major parts of our original product and prototyped strategic changes.
- Moved systems to scalable AWS infrastructure from managed colo.
- Transitioned our systems from a monolithic codebase toward a microservices architecture.
- Scaled to 1B events/day in BI pipeline and 30MM reqs/day for real-time job recommendations.
- Tech: Ruby, Python, Scala, MySQL, PostgreSQL, Redshift, Redis, Kafka, Influx, Elasticsearch, AWS.

Cogo Labs - Director of Product Engineering (Sept 2010 - Feb 2013)

- Re-recruited back into CogoLabs to run Product Engineering.
- Hired nine-member Product Engineering group from scratch.
- Built, launched, validated, and grew minimum viable businesses for Cogo Labs.
- Worked in multiple major industries: staffing, automotive, insurance, personal finance, daily deals.
- Two of my projects became profitable, ongoing business units, including Cognius (see above).
- Built autos-focused ad network and brought in the first \$3MM ARR of customers as sales engineer.
- Tech: Ruby, Rails, Python, MySQL, Redis, and Nginx.

Tsumobi - Founding Software Engineer (July 2008 - Sept 2010)

- First hire at Tsumobi, joining two founders just after seed funding.
- Built a runtime for desktop and mobile phone applications designed for distributed applications, self-healing software, live updates, and cross platform compatibility.
- Using that foundation, built Tsumobi's peer-to-peer sharing application, Skynet Loves You.
- Wrote compilers, virtual machines, peer-to-peer routing systems, databases, and social phone apps.
- Heavy use of asynchronous IO, event driven code, the Actor model, and distributed programming.
- Organized software releases, coordinated development projects, and communicated with users.
- Tech: Java, JavaME, JavaFX, Ruby.

Cogo Labs - Senior Software Engineer, Tools and Infrastructure (Jan 2007 - July 2008)

- Rebuilt ad management systems to precisely manage hundreds of thousands of paid text ads.
- Supported quantitative ad campaigns to acquire users for incubated businesses via Google, Y!, MSN.
- Built data-access layer of Cogo Labs' multi-terabyte (remember in 2007, this was huge!) database.
- Built web-console for fine-tuning campaigns.
- Tech: Python, Pylons, MySQL.

Intel - Senior Software Engineer, CPU Architecture (July 2004 - Dec 2007)

- Developed tools to analyze performance of next generation Intel CPU.
- Processed and aggregated modelling data generated on 6,000 machine compute cluster.
- Optimized microcode build system bringing build time down from 20+ min to 30 seconds.
- Wrote multithreaded memory consistency tests to validate cycle accurate CPU simulators.
- Built system to remind entire Oregon CPU Arch Team of all tracked issues and deadlines.
- Tech: Ruby, Perl, MySQL, SCONS, Make.